



# CAPNAMIC VENTURES IN A NUTSHELL

Comprehensive characteristics to build a leading venture firm

## **COMPANY**

Started in 2012, Capnamic manages two tech funds with a clear focus on B2B technology companies.

## **MULTI-CORPORATE**

Unique set-up of leading corporate investors from different industries as significant value driver for portfolio companies.

## **TFAM**

A seasoned and experienced team with the right mix of entrepreneurial, tech and VC backgrounds with a long joint and individual track record.

## **NETWORK**

Dense network with (serial) entrepreneurs and access to follow-on funding from renowned national and international co-investors.

## **APPROACH**

We value the work, passion and at times persistence of founders by meeting them on eye level as sparring partner.

## **MISSION**

Deliver excellent returns to our limited partners and create value for our portfolio companies as a reliable and hands-on investor.

## KNOW-HOW

Our portfolio companies cut corners and steepen learning curves by engaging in know-how transfer and steady exchange.

## VISION

Build a leading venture brand.



## THE PARTNERS

Solid and dynamic composition: complementary + balanced mix of entrepreneurial, tech and VC backgrounds



Jörg Binnenbrücker "The Dealmaker"

Managing Partner (Co-Founder) 47 years 7 years at Capnamic



Olaf Jacobi "The Entrepreneur"

Managing Partner 51 years 4 years at Capnamic



**Christian Knott** "The Experienced Young Gun"

Partner 30 years 6 years at Capnamic



Christian Siegele "The Mastermind"

Managing Partner (Co-Founder) 55 years 7 years at Capnamic

#### **Previous Career**

PwC, High-Tech Gründerfonds, DuMont Minolta, ACG, Cobion, Collax, High-Tech Gründerfonds Andersen Consulting, ZENIT, 3i **Target Partners** 

### Selected Investments

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# THREE T's - THE INVESTMENT THESIS OF CAPNAMIC

Capnamic believes that 3 T's are decisive criteria for success in startup companies

TEAM

Companies are founded and run by a team of passionate, driven and disciplined entrepreneurs who are able to get the best people on board and show strong fundraising capability.

**TIMING** 

Companies show the potential to become a category leader in an industry with inefficient, expensive middlemen, high transaction costs and requiring a small funding gap between costs and profits.

TECHNOLOGY

Companies develop scalable products and services via specialization and standardization by making use of existing services infrastructure and being software driven at their core.

### **COLOGNE OFFICE**

Live since 2013



### **BERLIN OFFICE**

Live since 2017





# CONTACT

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